### **Deposit Guarantee Fund**

#### APPROVED

by the Tender Committee Meeting Minutes No. 315/21 of July 14, 2021

**Chair of Tender Committee** 

O. Nuzhnenko\_\_\_\_\_

#### **TENDER DOCUMENTS**

for the procurement of services on asset search and arrest, and of representing Deposit Guarantee Fund and/or PJSC «CB «NADRA» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of damage (losses) caused to PJSC «CB «NADRA» and/or its creditors by its related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary)

- 1. The Client (procuring entity):
- 1.1. Name: Deposit Guarantee Fund
- 1.2. EDRPOU Code: 21708016
- 1.3. Location: 17 Sichovykh Striltsiv Street, Kyiv, 04053

1.4. Officers authorized to contact bidders:

- Kostiukov Dmitro Igorovych, deputy head of the Damage Recovery Division, (email: <u>Kostyukov@fg.gov.ua</u>, phone +380 98 238-25-10) in respect of technical matters;

- Bodnaruk Petro Mykolayovych, leading legal counsel of the procurement and contracting coordination unit (email: <u>Bodnaruk@fg.gov.ua</u>, phone +380 44 3333-566) in respect of organizational matters.

#### 2. Information about the Procurement Item

2.1. The procurement item: services of representing the Deposit Guarantee Fund and/or PJSC «CB «NADRA» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of damage (losses) caused to PJSC «CB «NADRA» and/or its creditors by its creditors by their related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary) (hereinafter referred to as the 'Services' or 'Bidding' as appropriate).

2.2. Description of the procurement item, including the necessary technical, qualitative, and other features, are **specified in Annex 1.** "**Terms of Reference**" (**TR**) **of the tender documentation.** 

2.3. The procurement item does not fall within the scope of the Law of Ukraine 'On Public Procurement' under Article 3(5)(17).

#### **3.** The "**Result of Services**" is:

3.1. According to items 1-3 of the TR, the result of services is:

- **The Report** which should include: a list of transactions that will be the basis for future requirements; a list of persons who will meet such requirements; a list of assets held by potential defendants and their estimated market value; the estimated costs necessary to provide the compensation for damage; indicative time limits for achieving the Result of Services; indicative measures for damages, indicating the probability of success; suggestions for further strategies for providing legal services.

During the rendering of the Services specified in the items 1-3 of the TR, the Contractor shall provide the Client with interim reports on the progress of rendering the services no later than the 25th day of each month from the date of signing the contract.

- **The Strategy** for the provision of Services, which is approved after the Deposit Guarantee Fund (hereinafter referred to as the 'the Fund' or 'the DGF' as appropriate as well) adopts the Report and must include: stages of legal services; indicative deadlines for completion of each of the legal services stages; the estimated costs necessary for each stage of the provision of legal services; indicative measures for damages, indicating the probability of success; options for alternative measures in case of failure at each stage, possibility and conditions of involvement of third parties for further financing of the Services within the framework of the implementation of the Strategy of rendering of Services.

3.2. According to items 4-8 of the TR, the result of services is:

- Reports on the implementation of the stages of the Strategy of rendering of the Services, approved by the Fund, and documents (in particular, issued by the authorities of foreign jurisdiction), confirming the provision of services defined in items 4-8 of the TR.

#### 3.3. The **Result of performing the TR** as a whole is:

Receipt of the recovered funds to the account of the Fund and/or PJSC «CB «NADRA», including those obtained as a result of the recovery of property and assets, in the framework of compensation for damage (losses) caused to the of PJSC «CB «NADRA» (hereinafter referred to as the 'Bank' as appropriate as well) and/or its creditors by related to the Bank persons (owners, managers and/or other persons designated by part one of Article 52 of the Law of Ukraine "On Banks and Banking"), in foreign jurisdictions (if necessary – in the jurisdiction of Ukraine).

4. The cost of the Services and the procedure for payment for the Services rendered (the participant may choose one of the following options):

Option 1	Option 2
Cost of the Services:	Cost of the Services:
A success fee of% of the amount	Cost of the Services consist of:
that will be actually collected by the	- the cost of the Services provided under
Contractor to the benefit of the DGF	items 1-3 of the TR;
and/or PJSC «CB «NADRA» from	- the cost of the Services provided under
related parties of the insolvent bank as	items 4-8 of the TR in accordance with the
recovery of losses.	stages of the Strategy approved by the Client;
	- a success fee of% of the amount that
	will be actually collected by the Contractor
	to the benefit of the Bank's creditors, in
	particular the Fund, which exceeds the cost
	of the Services provided by the Contractor
	under items 1-8 of the TR.
The procedure for payment:	The procedure for payment:
Services are paid for as a result of the	Services are paid as follows:
completion of the TR as a whole in the	- an advance fee (fixed amount) of
following order:	UAH (however, not exceeding an
amount that will be actually collected by	amount of UAH 1 500 000,00) for Services
the Contractor to the benefit of the DGF	provided under items 1-3 of the TR;
and/or PJSC «CB «NADRA» from	- payment of the Contractor's expenses for
related parties of the insolvent bank as	rendering the Services according to items 4-
recovery of losses shall be distributed in the following sequence and proportion:	8 of the TR in accordance with the stages of the Strategy approved by the Client – in the
- 50% of the amount collected will be	amount of UAH / h the cost of the
credited to the Fund and/or	work of lawyers involved in litigation
PJSC «CB «NADRA» as compensation	(including the cost of the work of lawyers
for the damage (losses) caused to the	involved by the Contractor);
Bank and/or its creditors by related to	- the Contractor shall receive an amount of
the Bank persons (owners, managers	success fee (in percentage) from an amount

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and / or other persons designated by part	of funds actually received as compensation
one of Article 52 of the Law of Ukraine	for the damage (losses) caused to the Bank
"On Banks and Banking")	and/or its creditors, including the Fund in
- from the remaining 50% of the amount	excess of 100% of the amount paid by the
collected – the remuneration (in	Client to the Contractor for the fulfillment
percentage) and / or the person (s)	of items 1-8 of the TR in accordance with
financing the Services (within the	the stages of the service Strategy on the date
amount of financing of the Services	of each receipt of the recovered funds.
approved by the Client) shall be	
deducted and paid.	
- the balance of funds in excess of the	
financing of the Services shall be	
credited to the Fund and/or the Bank as	
compensation for the damage (losses)	
caused to the Bank and/or its creditors	
by related to the Bank persons (owners,	
managers and / or other persons	
designated by the first part of Article 52	
of the Law of Ukraine "On Banks and	
Banking").	

The aggregate fee of the Contractor's success fee (in percentage) provided for in Option 2 of the Tender Documents depends on the period during which the Result of the services will be achieved, the size of the actual recovery of the property shortage of PJSC «CB «NADRA» <sup>1</sup> and the amount of proceeds:

L	Jp to 3 years	Fro	m 3 to 5 years	Fro	m 5 to 7 years	F	from 7 years	
remu- nerati	remuneration, UAH	remu nerati	remuneration, UAH	remu nerati	remuneration, %	remu nerati	remuneration, %	remuneration, UAH
on, %		on, %		on, %		on, UAH		
0,8	≤ 165 236 595,44	0,68	≤ 140 451 106,12	0,56	≤ 115 665 616,81	0,4	≤ 82 618 297,72	$\leq$ 20% of the property shortage
1,6	≤ <b>330 473 190,88</b>	1,36	≤ 280 902 212,25	1,12	≤ 231 331 233,61	0,8	≤ 165 236 595,44	$\leq$ 40% of the property shortage
2,4	≤ 495 709 786,32	2,04	≤ 421 353 318,37	1,68	≤ 346 996 850,42	1,2	≤ 247 854 893,16	$\leq$ 60% of the property shortage
3,2	≤ 660 946 381,76	2,72	≤ 561 804 424,49	2,24	≤ 462 662 467,23	1,6	≤ 330 473 190,88	$\leq$ 80% of the property shortage
4,0	≤ 826 182 977,20	3,4	≤ 702 255 530,62	2,8	≤ 578 328 084,04	2,0	≤ 413 091 488,60	$\leq$ 100% of the property shortage

#### 5. Other requirements:

5.1. In case the Contractor fails to provide the results of rendering of the Services defined in item 3.1. of the bidding documents within two months from the conclusion of the Contract, the Contractor shall return to the Fund and/or the Bank the amount of the

<sup>&</sup>lt;sup>1</sup> The total amount of the property shortage of PJSC «CB «NADRA» is UAH 20 654 574 429,88.

paid advance within 10 (ten) working days from the moment of submission of the relevant request by the Fund (the requirement applies in case of the Contractor choosing the type of payment provided for in clause 4 of the Tender Documentation).

5.2. The Services shall be provided, and communication with the Parties shall be in writing or orally in Ukrainian and English, with provision of the Ukrainian translations of documents. At the request of the Contractor, the Client may agree that there is no need for translation.

5.3. The Contractor remains fully responsible for the proper instruction of all thirdparty contractors used and for the provision of Services by third parties and for verifying the presence/absence of a conflict of interest with the Fund and the Bank.

5.4. The governing law of the contract shall be the substantive law of Ukraine. Any dispute arising out of or in connection with this contract, including any question regarding its existence, validity or termination, shall be referred to and finally resolved in the International Commercial Arbitrational Court under the auspices of the Ukrainian Chamber of Commerce and Industry. The disputes shall be settled in accordance with the rules of the aforementioned Court. The number of arbitrators shall be one. The seat or place of arbitration shall be Kyiv, Ukraine. The language of the arbitration shall be Ukrainian.

5.5. Payments with the Contractor (resident of Ukraine) are made in UAH. Payments with the Contractor (non-resident) are made in Sterling Pound (GBP). The conversion of the cost of services in Sterling Pound shall be made at the National Bank of Ukraine's official rate at the date of purchase by the Client of foreign currency for payment. In case of fluctuation of the GBP / UAH, fixed at the date of determining the Contractor winner of the Contest, more than 20% lasting more than ten banking days, the Services' cost may be revised.

6. Terms of Services: until the receipt of the Result of Services.

#### 7. Bid Submission.

7.1. Place for submissions: 17 Sichovykh Striltsiv Street, Kyiv, 04053.

7.2. Method of submission: in-person to the DGF Clerical Office or by mail.

7.3. Deadline for submissions: by 10:00 AM on August 10, 2021.

#### 8. Bid Opening.

8.1. Venue: 17 Sichovykh Striltsiv Street, Kyiv, 04053.

8.2. Date and time: 2:30 PM on August 10, 2021.

#### 9. Additional Information:

9.1. A bid shall be submitted by a bidder in writing in Ukrainian (for non-resident bidders – in Ukrainian and English. The Ukrainian text shall prevail in the case of differences between texts in English and Ukrainian) on the bidder's letterhead with a signature of the authorized officer and shall be placed in a sealed envelope (hereinafter referred to as "Envelope 1 Qualifications and other documents", "Envelope 2 Service Delivery Strategy Plan", "Envelope 3 Price Bid").

The following data must be provided on the envelope:

- the contents of the envelope (referred to as "Qualifications and other documents" or "Service Delivery Strategy Plan" or "Price Bid");

- full name and location of the Client;

- procurement item;

- complete identification of the bidder, its address, identification code, contact phone numbers, and email address;

- text for Envelope 1 "Do not open before \_\_\_\_\_" specifying the date and time to open the bids; for Envelope 2 "Open in case of admission to stage III"; for Envelope 3 "Open in case of admission to stage III".

9.2. A bid must contain:

In the Envelope 1:

- documents that demonstrate the conformity with qualification and other requirements as specified in Annex 3;

- a statement of the absence of the conflict of interest and a declaration of integrity in the format of Annex 4;

- a confidentiality agreement among the bidder, the Banks, and the DGF in the format of Annex 5.

In the Envelope 2:

- a Service Delivery Strategy Plan in the format of Annex 6.

In the Envelope 3:

- a quotation in the format of Annex 2;

- tariffs offered by the participant in any form (in terms of reimbursement) for each participant's employee / involved specialist depending on the level of qualification (hereinafter referred to as "Hourly pay for specialists") – if the participant chooses Option 2 calculation of the cost of Services provided for in clause 4 of the Tender Documentation.

9.2.1. After receiving the participants' bids, the working group of the Tender Committee will follow the procedure of "disclosure of tender proposals" on the day and at the time specified in clause 8.2. of the Tender Documentation. Participants who have submitted bids may take part in this procedure, including by videoconference, having previously sent to the e-mail addresses specified in clause 1.4. of the Tender Documentation, the relevant notice and documents confirming the powers of the representative. The procedure of "disclosure of tender proposals" means checking the tenders of participants for the presence / absence of documents in their composition without checking their content. The results of the procedure disclosure of tender proposals" are recorded in the minutes, which all participants sign.

9.3. A bid must meet all of the requirements set forth in the Tender Documents. A bid of the participant that does not meet the requirements established in the Tender Documents, in particular in the following cases: non-compliance with qualification and other requirements; the presence of a conflict of interest; non-confirmation of the participant's integrity; failure to provide documents provided for in the Tender Documents, including in Ukrainian – may be rejected and not allowed for evaluation, as notified by the relevant participant.

9.4. The DGF will select the successful bidder in the following way:

- at Stage I, the bids will be evaluated for the conformity with qualification criteria and requirements listed in Annex 3 to the Tender Documents (under the methodology in Annex 7 to the Tender Documents), and for the conformity with other requirements in Annex 3, the absence of the conflict of interest and a declaration of integrity as per the Statement referred to in Annex 4 (Envelope 1).

The DGF Tender Committee shall make a decision to reject a bid (in particular, in the case of assessment of compliance with the qualification requirements below 70%, in the manner provided in Annex 7 to the Tender Documents) or accept it for the next stage based on the evaluation of the bidder's conformity with other requirements (including no

conflict of interest and a declaration of integrity) and the evaluation of the conformity with qualification criteria set in the methodology in Annex 7 to the Tender Documents; the evaluation shall be carried out by the DGF Bid Evaluation Working Group.

At Stage II the Envelope 2 of the participants whose proposals are accepted as a result of the evaluation at Stage 1 of the Contest is opened.

- at Stage II, the Service Delivery Strategy Plans submitted by bidders for the provision of Services of representing the Deposit Guarantee Fund in judicial (criminal, civil, commercial) proceedings in respect of the recovery of damage (losses) caused to PJSC «CB «NADRA», and/or its creditors by the Bank's related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking', in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary) (Envelope 2) will be evaluated for their consistency with the Client's objective of obtaining the Services.

At this stage, the bidder shall present its Service Delivery Strategy Plan to the DGF Working Group tasked with the evaluation of the bids for:

- the efficiency of suggested measures supported with examples of applying specific provisions of substantive law and procedural law, including judicial practice;

- approaches and methods of the Service Delivery Strategy Plan;

- the comprehension of the Terms of Reference;

- the consistency of the professional level of employees with the measures listed in the Service Delivery Strategy Plan.

The DGF Tender Committee shall make a decision to reject a bid (in particular, in the case of evaluation of the bid of the participant below 70%, under the methodology in Annex 8 to the Tender Documents) or accept it for the next stage as a result of evaluating Service Delivery Strategy Plans of bidders under the methodology in Annex 8 to the Tender Documents; the evaluation shall be carried out by the DGF Bid Evaluation Working Group.

Bidder's bid that does not meet the requirements set out in the bidding documents, in particular in cases of: non-compliance with qualifications and other requirements; the presence of a conflict of interest; failure to confirm the participant's integrity; inconsistency of the Service Delivery Strategy Plan to their purpose – is rejected and is not allowed to the third stage of the Contest – the opening of bids and determining the winner, which is informed by the respective participant.

- at Stage III, the bidding of participants (Envelope 3) is opened, the competitive bids of which are admitted as a result of evaluation at the first and second stages of the Contest and are fixed by the Fund in the relevant protocol of opening of the bidding.

At this Stage the DGF, holding the tender, is entitled to apply the 'price reduction' procedure. The 'price reduction' procedure will take place after the bids are open and checked for their compliance with the qualification and other criteria specified in the Tender Documents. Bidders, whose bids are compliant, will be invited to take part in the price reduction procedure (by means of the email message) including via video conferencing.

During the procedure, the attendees representing bidders will be invited to voluntarily reduce the bid price by announcing the next reduced bid price until each bidder states that the bid price is final.

In the case a bidder or its authorized representative is absent during this procedure, the bid price stated in the bid or the bid price indicated by the bidder in its email and marked as final before the price reduction procedure will be deemed to be final.

The final price will be entered in the price reduction record subject to signing by all the attending bidders.

The bidders, who have reduced their bid price compared to the initial price, must send a scanned copy of the adjusted quotation to the email address of the officer (on organizational issues), specified in item 1.4. tender documentation by 6:00 PM of the business day following the day of the price reduction procedure. The adjusted bid shall be subject to the requirement that item prices stated in such bid must not be higher than the corresponding item prices stated in the initial bid.

Annex 10 of the tender documentation contains the regulations for the procedure of "price reduction", if the participants who have chosen Option 2 to calculate the cost of Services provided for in paragraph 4 of the tender documentation are admitted to this procedure.

9.5. The DGF has the right to reject the bid of the participant at any stage of the Contest in case of establishing a conflict of interest of such participant (including the employee of the participant, the third parties involved in the provision of Services) and / or establishing the fact (s) dishonesty of the participant (including the employee of the participant, the third parties involved by the participant in the provision of Services).

9.6. The DGF determines the winner of the Contest by a single criterion – the lowest price determined by the DGF based on the evaluation of the proposals of participants at the first, second and third stages of the Contest (by rounding the value to an integer value downwards).

Preference will be given to the bidders who selected the Service Fee calculation option described in item 2.3.1 of the Tender Documents; in this case, bids submitted by bidders, who opted for the Service Fee calculation under item 2.3.2, will be disregarded.

If all the bidders have opted for the Service Fee calculation in line with item 2.3.2 of the Tender Documents, the successful bidder will be selected using the methodology described in Annex 9 to the Tender Documents.

If a non-resident bidder is determined as the winner of the Tender, for the purpose of applying clause 5.5 of this Tender Documents the cost of services indicated in the winner's price offer shall be fixed in pounds sterling (GBP) at the official exchange rate of the National Bank of Ukraine.

9.7. The DGF will notify the bidders and the successful bidder of the tender results. Notices of bid rejection, successful bidder selection, and tender results will be sent by the Client to the email addresses of the relevant bidders.

9.8. The DGF may request that bidders clarify their submissions' contents to simplify their review.

9.9. The DGF may cancel (in full or in part) the tender at any stage of the tender for any reason. Notice of tender cancellation (partial cancellation) will be sent by the Client to the concerned bidders' email addresses.

#### **O. NUZHNENKO, Chair of the Tender Committee**

#### **TERMS OF REFERENCE**

The procurement item is the services of performing a set of actions aimed at the recovery of damage (losses) caused to the PJSC «CB «NADRA», and/or its creditors, and to the DGF in particular, by the Bank's related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary), including, but not limited to:

1) arrangement for the comprehensive research, the obtainment of expert opinions / reports / assessments and/or other materials required to detect and document the facts of causing damage, the performance of other acts related to generating the body of proof and developing the strategy of the Contractor's Services to recover losses from PJSC «CB «NADRA» (hereinafter referred to as the 'Bank' as appropriate as well) related parties, including:

- remote / in the presence analysis of the automated banking system «Operational Day of the Bank (the volume of transactions to be analyzed is agreed in addition during the conclusion of the contract with the winner of the contest);

2) development and submission of reasonable proposals on specific foreign jurisdictions where the core litigation (court proceedings) would be initiated for the recovery of damage from the Bank's related parties;

3) performance of measures aimed at search the funds (assets) of the Bank transferred away from the territory of Ukraine as a result of unlawful acts perpetrated by the Bank's related parties, as well as conducting an analysis of the availability and estimated value of assets owned by the defendants for potential claims for damages;

4) taking measures to seize ("freeze") and further return the withdrawn funds (assets) of the Bank outside Ukraine due to illegal actions of the Bank`s related parties;

5) support of litigation and represent interests of the DGF and/or the Bank in foreign jurisdictions in respect of the recovery of damage (losses) from the Bank's related parties (and in the Ukrainian jurisdiction as necessary);

6) support for criminal investigations into the facts of the damage (losses) caused to the Bank by the Bank's related parties in foreign jurisdictions (and in the Ukrainian jurisdiction as necessary);

7) assurance of the enforcement of decisions made by foreign jurisdiction authorities on the recovery of the damage (losses) caused to the Bank and/or its creditors and to the DGF in particular by the Bank's related parties;

8) performance of other extra-judicial and judicial actions aimed at recovering damage (losses) caused to the Bank and/or its creditors and to the DGF in particular by the Bank's related parties.

The Contractor must represent the DGF and/or the Bank in accordance with provisions of the international law and the current legislation of Ukraine, including:

- Law of Ukraine 'On the Household Deposit Guarantee System';
- Law of Ukraine 'On Banks and Banking';
- Law of Ukraine 'On Personal Data Protection';
- Law of Ukraine 'On Information';

- other regulatory instruments applied in the case of the settlement of the relevant legal relations;
- international instruments (depending on the applicable jurisdiction).

## General information about the Bank and summary of identified unprofitable transactions with a foreign element.

According to the Decision of the Board of the National Bank of Ukraine No. 356 of June 04, 2015, 'On Revoking the Banking License and Liquidating PJSC «COMMERCIAL BANK «NADRA»', the Executive Board of the Deposit Guarantee Fund took its Decision No. 113 of June 05, 2015, 'On Commencing the Liquidation of PJSC «CB «NADRA» and Delegating the Bank Liquidator Authority'. Currently, the liquidation procedure PJSC «CB «NADRA» is ongoing.

The shortage of the property of PJSC «CB «NADRA» amounts to UAH 20 654 574 429,88.

During the analysis of operations of PJSC «CB «NADRA» the Fund identified unprofitable operations for the Bank with the presence of a foreign element, in particular:

1. Lending a company that is a resident of the Republic of Cyprus and potentially related to a person who was the top manager and shareholder of the Bank in the period 2002-2009 UAH 70 million in 2008.

2. In 2008, the Bank signed a trust agreement with a non-resident bank (Latvia), according to which it transferred USD 25 million for fiduciary governance, the Bank ordered the mentioned non-resident bank to transfer \$ 12.5 million to persons who were shareholders of the Bank in the period 2005-2009. In the same year, these loan agreements were renewed, as a result, changing the debtors to a company with registration in the Marshall Islands.

3. In 2009, the Bank wrote off UAH 210 million of unliquidated liabilities at the expense of the reserve – impaired debt on given guarantee (\$ 25 million placed by the Bank on a correspondent account with East-West United Bank SA) for a company registered in Great Britain and potentially related to shareholders who potentially controlled the Bank from 2005 till February 10, 2009.

4. Based on transactions of 2007-2008, currency withdrawals have been established, which carried out by giving non-residents (companies incorporated in the following countries: the Republic of Cyprus, the Republic of the Marshall Islands, the Republic of Estonia) loans, making payments under letters of credit (using a British company) and paying for illiquid securities (using British companies) in the total amount of USD 209,922 thousand.

Attention is focused on transactions (amount exceeding USD 655 million, period 01.06.2012 - 05.02.2015), which may indicate a groundless transfer of currency to companies (analytical information attached) related to the bank's former owner and incorporated in the Republic of Cyprus (according to the register of customs declarations export-import operations are not established, volumes of transfers do not correspond to volumes of the declared export-import operations).

The Bank's ownership structure is available at: https://bank.gov.ua/ua/supervision/registration/shareholders/380764.

The detailed information and necessary documents will be provided to representatives of the bidders for acquaintance after signing the Information statement no

conflict of interest in the form given in Annex 4 of the tender documentation and the Nondisclosure agreement in the form given in Annex 5 of the tender documentation (for nonresident participants – scanned copies of the documents signed by the non-resident participant at fgvfo@fg.gov.ua) from July 14, 2021, till August 9, 2021, between 10:00 AM and 5:00 PM at: 17 Sichovykh Striltsiv Street, Kyiv, 04053. Bidders are requested to contact the officer in charge of technical matters in order to acquaint with the documents.

#### **O. NUZHNENKO, Chair of the Tender Committee**

#### QUOTATION

submits herewith its quotation for the provision of services of representing the Deposit Guarantee Fund and/or PJSC «CB «NADRA» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of the damage (losses) caused to PJSC «CB «NADRA» (hereinafter referred to as the 'Bank' as appropriate as well), and/or its creditors by the Bank`s related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary), and agrees to deliver the aforementioned Services in accordance with requirements stated in these Tender Documents on the basis of the following quotation:

Procurement item	<b>Calculation method</b>		
	Fee, %	Advance fee (UAH), cost reimbursement (UAH per hour), fee (%)	
Services of representing the Deposit Guarantee Fund and/or PJSC «CB «NADRA» in judicial (criminal, civil, commercial) proceedings in		Advance fee of UAH	
respect of the recovery of the damage (losses) caused to PJSC «CB «NADRA» and/or its creditors by the Bank`s related parties (owners, managers, and/or other parties referred to in part		Cost reimbursement of UAH per hour*	
1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary)		Fee %	

The price of the tender must include all necessary taxes, fees, mandatory payments (except for official payments to ensure litigation and enforcement), technical costs (duties, notarization of documents, translation, extracts / extracts from state registers, business trips, transportation, copying of documents, courier services, etc.), and other costs associated with the provision of Services.

If the above quotation is accepted, we undertake to sign a Service Delivery Contract with the DGF within 20 business days of the selection of the successful bidder and will commit to meeting all the terms and conditions of the said contract.

\* The participant indicates the maximum cost for reimbursement of expenses of the participant's employee / involved specialist, which is specified in the Hourly pay for specialists.

Qualification Criteria	Requirements under the	Supporting Documents
	Criterion	
1. The availability of staff with relevant qualifications, necessary expertise, and experience	<ol> <li>Bidders must be in possession of employees and/or a contractor (contractors) employed to represent the DGF and/or PJSC «CB «NADRA» in foreign jurisdictions who have experience in representing Clients (corporate creditors / affected parties) for the recovery of funds, including losses, and the enforcement of decisions of foreign jurisdiction authorities, specifically:         <ul> <li>a lawyer (lawyers) vested with the right to represent Clients before the courts foreign jurisdictions, including member states of the European Union and the United Kingdom and the courts of Ukraine);</li> <li>an auditor (auditors), a forensic specialist (specialists);</li> <li>an asset tracing specialist (specialists);</li> <li>bidder, whose employees and/or contractors have represented a bank institution Client as a creditor/affected party in damage (loss) recovery proceedings in foreign jurisdictions and which has the successful experience of enforcing the decisions of</li> </ul> </li> </ol>	<ol> <li>A free-format statement signed by the bidder on the list of employees (including employees of the contractor (contractors)) who will be engaged for the Service Delivery.</li> <li>Copies of diplomas, certificates, other documents confirming the specialist area and legal status of employees listed in the statement.</li> <li>A portfolio for each employee with an indication of the education degree, places of prior employment, the experience of performing similar assignments, and other details essential to assess such an employee's qualification.</li> <li>A copy of a contract (memorandum, etc.) of cooperation (service delivery, etc.) with the contractor (contractors), on whose basis the services of representing interest will be provided in foreign jurisdictions and at the stage of the enforcement of decisions of foreign jurisdiction authorities.</li> <li>A copy of the current professional insurance contract certified by the participant.</li> </ol>
2. Experience in the performance of similar contracts	foreign jurisdiction authorities. 1. A bidder must have the successful experience of representing its Clients (corporate creditors / affected parties) in cases of the recovery of funds, including losses, and the enforcement of foreign jurisdiction authorities' decisions. Note: Preference will be given to a bidder, whose employees and/or contractors have	<ol> <li>Bidder-authenticated copies of decisions of foreign jurisdiction authorities (without disclosing personal data of the Clients) in cases involving the representation of Clients (corporate creditors / affected parties) claiming funds (including losses), where the Clients were represented by the bidder and/or the contractors;*</li> <li>a free-format statement of the bidder with a detailed description of the</li> </ol>

#### Qualification Requirements to Bidders

	<b>, , , , , , , </b> , , , , , , , , , , , ,	
	represented a bank institution	litigation of the aforementioned
	Client as a creditor/affected	cases of the representation of Client (corporate creditors / affected
	party in damage (loss) recovery	` <b>1</b>
	proceedings in foreign	parties) in foreign jurisdictions in
	jurisdictions and which has the	terms of claiming funds (including
	successful experience of	losses), where the Client was
	enforcing the decisions of	represented by the bidder and/or
	foreign jurisdiction authorities.	contractors, with the indication of
		the specific positive outcomes
		achieved;
		a free-format statement by the
		bidder with a detailed description of
		the support to enforcement of the
		aforementioned decisions of foreign
		jurisdiction authorities (without
		disclosing personal data of the
		Clients) by the bidder and/or its
		contractors.
3. Impeccable business	The corpus of verified	Reference letters from at least three
reputation	information about the entity,	(3) Clients, to which the bidder
	which enables a conclusion that	and/or its contractors provided
	it operates in accordance with	services:
	legislation.	- representing them in foreign
		jurisdictions to recover funds,
		including losses, caused to a legal
		entity (bank);
		- of enforcing the decisions
		made by foreign jurisdiction
		authorities;
		- of tracing the assets used to
		recover losses (damage);
		- of exercising comprehensive
		researches required to detect and
		• •

\* Non-resident bidders shall submit with their translation into the Ukrainian language. The text in Ukrainian will prevail in the case of differences between the language in the document text and the translation language.

No	Question	Answer				
	Section 1. General information about the participant:					
1.1.						
1.2.	Registration Date					
1.3.	Bank details					
1.4.	Code of the legal entity – participant **					
1.5.	Tax Identification Number (Individual Tax Number) **					
Sectio	on 2. Participant Leader Information:					
2.1.	Name, position, passport data, registration number of taxpayer's account card (if any) manager **					
2.2.	Name, passport details, taxpayer's registration card registration number (if applicable) chief accountant					
2.3.	Name, position, passport data, registration number of the taxpayer's account card (if any) of the authorized person **					
Sectio	on 3. Information about the owner and beneficiaries of the participant:					
3.1.	Name, legal form and code – for legal entities/name, passport data and registration number of the taxpayer's account card (if any) – for individuals **					
Sectio	on 4. Contact information of the participant:					
4.1.	Location					
4.2.	Phone / Fax					
4.5.	Email					
4.6.	Website					
	1	1				
P	Position Signature	Full Name				

#### **General Requirements for Bidders**

### **Other Requirements for Bidders**\*

Requirement	Supporting Documents **
1. The bidder is not a party related to	A free-form statement signed by the bidder's authorized
other bidders in the same bidding	officer to certify that the bidder in the qualification-based
procedure and/or a member (members)	selection is not a party related to other bidders in the same
of the Committee.	bidding procedure and to members of the tender
	committee.
2. The bidder is not subject to a solvency	An information statement from the Single Register of
restoration procedure initiated in	Enterprises in Bankruptcy Proceedings or a free-form
accordance with the procedure	statement signed by the authorized officer of the bidder to
prescribed by law; the bidder has not	certify that the bidder has not been subject to the solvency
been found bankrupt and is not subject	restoration procedure initiated in accordance with the
to a liquidation procedure.	procedure prescribed by law, that the bidder has not been
	found bankrupt, and that the bidder is not subject to the
	liquidation procedure.

3. The bidder on no date has been a qualified shareholder of an insolvent bank or a bank in liquidation, or a member of the governing body of a corporate bidder, has not held a position for more than six months in governance and controlling bodies of a bank classified as insolvent or a bank in liquidation, or has not worked as the chief internal auditor of such bank.	A statement in any form signed by the authorized officer of the bidder to certify that the bidder has not been a qualified shareholder of an insolvent bank or a bank in liquidation and a statement in writing by a member of the governing body of a corporate bidder that he or she has not held a position for more than six months in governance and controlling bodies of a bank classified as insolvent or a bank in liquidation, or has not worked as the chief internal auditor of such bank.
4. The information about the corporate bidder has not been recorded in the Single State Register of Individuals Who Perpetrated Corruption Offences or Corruption-Related Offences.	A statement in any form signed by the corporate bidder's chief executive officer to certify that the information about the bidder has not been recorded in the Single State Register of Individuals Who Perpetrated Corruption Offences or Corruption-Related Offences.
5. The individual bidder or the chief executive officer of the corporate bidder has not been prosecuted for perpetrating a corruption offence.	An information statement from the Single State Register of Corruption Offenders in respect of the individual bidder / the chief executive officer of the corporate bidder, or a statement in any form signed by the authorized officer of the bidder to certify that the individual bidder / the chief executive officer of the corporate bidder has not been prosecuted for perpetrating a corruption offence, or a print- screen from the website <u>http://corrupt.informjust.ua/</u> in respect of the individual bidder / the chief executive officer of the corporate bidder.
6. The bidder has not been prosecuted for the violations covered by clause 4, part 2, Article 6, Section 2 or clause 1, Article 50, Section 8 of the Law of Ukraine 'On Protecting the Economic Competition' in the form of concerted anti-competition practices over the last three years.	A statement in any form signed by the authorized officer of the bidder to certify that the bidder has not been held liable for violations covered by clause 4, part 2, Article 6, Section 2 or clause 1, Article 50, Section 8 of the Law of Ukraine 'On Protecting the Economic Competition' over the last three years.
7. The individual bidder / the chief executive officer of the corporate bidder has not been convicted of an offense perpetrated on mercantile motives, or any conviction has been cleared or expunged in accordance with the procedure prescribed by law.	A statement in the prescribed format (for instance, obtained online) issued by a territorial body of the Ministry of Interior of Ukraine to certify that the individual bidder / the chief executive officer of the corporate bidder has not been convicted of an offense perpetrated on mercantile motives or that his/her conviction has been cleared or expunged in accordance with the procedure prescribed by law. The statement must be issued on or after the tender document's publication day on the DGF website.
8. The information about the ultimate beneficial owner (controller) of the Ukrainian resident legal entity, which is a bidder in the qualification-based selection procedure, is available in the Single State Register of Legal Entities, Sole Traders, and Public Associations as prescribed by Article 9(2) of the Law of Ukraine 'On State Registration of Legal Entities and Sole Traders, and Public Associations.'	An excerpt from the Single State Register of Legal Entities, Sole Traders and Public Associations, or a print-screen from the website <u>https://usr.minjust.gov.ua/ua/freesearch</u> . If the aforementioned Register does not contain details of the ultimate beneficial owner of the bidder, the bidder must submit an explanatory statement together with the Excerpt or the print-screen to specify the grounds for the missing record in the Single State Register. This statement shall be signed by an authorized officer of the bidder. An excerpt from the appropriate state register that functions under the laws of the country of incorporation of a corporate bidder, which not resident in Ukraine.

Note: If the corporate bidder is not a resident of Ukraine, the information about the ultimate beneficial owner (controller) of this corporate entity must be available in a state register functioning under the laws of the bidder's country of incorporation.	If the Register in question lacks details of the ultimate beneficial owner of the bidder, the bidder must submit an explanatory statement together with the excerpt or the screen-print to specify the grounds for not recording the information in question in the Register. This statement shall be signed by an authorized officer of the bidder.
9. The bidder does not have any debt related to the payment of taxes, duties, and fees.	A statement in the prescribed format (including in the electronic form) or a letter issued by a territorial body of the State Fiscal Service of Ukraine (or, for non-residents of Ukraine, a statement by the appropriate fiscal agency of the bidder's country of incorporation) to certify that the bidder has no debt related to the payment of taxes, duties, or fees outstanding as of the qualification bid submission date. If a letter is submitted, its date must not be before the qualification bids submission date under this selection procedure.
10. The Bidder exercises business in accordance with provisions of its constituting documents.	A copy of constituting documents authenticated with the signature of the authorized officer of the bidder.

A bidder may discretionary provide additional materials to evidence the conformity with the above requirements. All the documents (other than original statements, excerpts, and other documents issued to the bidder by state authorities, institutions, organizations, banks, and other entities other than the bidder) submitted by the bidder to certify the conformity with the above requirements must be signed by the authorized officer of the bidder.

\* Bidders listed in the List of Entities Selected by the Deposit Guarantee Fund in the stream 'Legal Councilors (including Working with Assets)' in the field 'representation of insolvent banks and banks in liquidation, and protection of their rights before courts of foreign jurisdictions and international arbitration tribunals' shall not be required to submit documents to certify their conformity with other requirements.

\*\* Non-resident corporate bidders shall submit documents required by the laws of their country of incorporation.

#### INFORMATION STATEMENT no conflict of interest

, in connection with the intent to take part in the open bidding for the services of performing a set of actions to recover damage (losses) from the related parties of PJSC «CB «NADRA» (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking') in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary), discloses hereby the absence of any conflict of interest, either actual or potential, between the private and its potential powers as a representative of interest of the DGF capable of affecting the objectivity or impartiality in the Service Delivery, or the performance or non-performance of actions in the course of the Service Delivery, as well as confirms that the bidder (including the bidder's employees, corporate or individual contractors engaged by the bidder for the Service Delivery) does not represent any third parties in disputes or legal relations against the DGF and/or other insolvent banks, which are (were) in liquidation by the DGF, who act or will act as opponents in any disputes against the DGF and / or insolvent banks on claims for damages.

undertakes to:

- take measures aimed at the prevention of any actual or potential conflict of interest;
- notify the Client of the detection of the actual or potential conflict of interest on the next business day of such detection at the latest;
- abstain from actions and decisions in the circumstances of the actual conflict of interest;
- take measures to settle the actual or potential conflict of interest.

\_\_\_\_\_\_ undertakes not to encourage its employees in any manner to make decisions, perform actions or inaction contrary to requirements of the legislation and interests of the DGF and/or PJSC «CB «NADRA» to the benefit of its private interests or private interests of the third parties; also, \_\_\_\_\_\_

undertakes not to represent any other persons that oppose or will oppose the DGF and/or PJSC «CB «NADRA» in any disputes based on damage (loss) recovery demands/claims of the DGF and/or PJSC «CB «NADRA».

Position

Signature

Full Name

#### **Covenant of Integrity**

declare and covenant that neither we nor anyone, including any of our directors, employees, agents, joint venture partners, consultants or subcontractors, where these exist, acting on our behalf with due authority or with our knowledge or consent, or facilitated by us, has engaged, or will engage, in any Prohibited Practice (as defined below) in connection with the consultant selection process or in the execution or supply of any works, goods or services and covenant to so inform the DGF if any instance of any such Prohibited Practice shall come to the attention of any person in our organization having responsibility for ensuring compliance with this Covenant.

We declare and covenant that, except for the matters disclosed in this Covenant of Integrity:

(i) we, our subsidiaries and affiliates, and all of our directors, employees, agents or joint venture partners, where these exist, have not been convicted in any court of any offence involving a Prohibited Practice in connection with any tendering or competitive selection process or provision of works, goods or services during the ten years immediately preceding the date of this Covenant;

(ii) none of our directors, employees, agents or representatives of a joint venture partner, where these exist, has been dismissed or has resigned from any employment on the grounds of being implicated in any Prohibited Practice;

(iii) we, our subsidiaries and affiliates and our directors, employees, agents or joint venture partners, where these exist, are not prohibited from participation in a tendering or competitive selection procedure on the grounds of having been found by the final judgement of a judicial process or a finding by the enforcement (or similar) mechanism of another international organisation to have engaged in a Prohibited Practice;

(iv) we, our subsidiaries and affiliates, as well as any subcontractors, or suppliers or affiliates of the subcontracts or supplier, are not subject to any sanction imposed by resolution of the United Nations Security Council.

If applicable, provide full disclosure of any convictions, dismissal, resignations, exclusions or other information relevant to Articles i) ii) iii) or (iv) of this Covenant indicating details of the measures taken or to be taken to ensure that neither the disclosed organization nor its directors, employees, agents or persons involved in any prohibited conduct in connection with the selection process of the winner of the Contest.

For the purpose of this Covenant, the terms set forth below define Prohibited Practices as:

(i) a **Coercive Practice** which means impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of any party to influence the actions of a party improperly;

(ii) a **Collusive Practice** which means an arrangement between two or more parties designed to achieve an improper purpose, including to influence the actions of another party improperly;

(iii) a **Corrupt Practice** which means the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the actions of another party improperly;

(iv) a **Fraudulent Practice** which means any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;

(v) a **Misuse of the Bank's Resources or Bank Assets** which means improper use of the Bank's Resources or Bank's Assets, committed either knowingly or recklessly;

(vi) an **Obstructive Practice** which means (1) destroying, falsifying, altering or concealing of evidence material to a Bank investigation, which impedes the Bank investigation; (2) making false statements to investigators in order to materially impede a Banks investigation into allegations of a Prohibited Practice; (3) failing to comply with requests to provide information, documents or records in connection with a Bank investigation; (4) threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to a Bank investigation or from pursuing the investigation; or (5) materially impeding the exercise of the DGF's or of the Bank's contractual rights of audit or inspection or access to information; and

(vii) a **Theft**, which means the misappropriation of property belonging to another party.

When submitting a competitive bid to participate in the Contest, we grant the DGF the right to review the information submitted in its composition.

Position

Signature

Full Name

#### **Confidentiality Agreement**

#### Kyiv

\_\_\_\_\_, 2021

The DEPOSIT GUARANTEE FUND (hereinafter referred to as the 'DGF') represented by Viktor Novikov, Deputy Managing Director of the Deposit Guarantee Fund, who acts based on the Law of Ukraine 'On the Household Deposit Guarantee System', as the first party and

the PUBLIC JOINT-STOCK COMPANY «COMMERCIAL BANK «NADRA» (hereinafter referred to as the 'PJSC «CB «NADRA»') represented by Viktor Novikov, Deputy Managing Director of the Deposit Guarantee Fund, who acts on the basis of the DGF Executive Directorate Decision No. 1764 of September 28, 2020, as the second party, and

(hereinafter referred to as the 'Specialist') represented by \_\_\_\_\_\_, who acts on the basis of \_\_\_\_\_\_, as the third party (hereinafter jointly to be referred to as the 'Parties' and severally as the 'Party') have entered into this Confidentiality Agreement (hereinafter referred to as the 'Agreement') as follows:

#### **1. Subject Matter of the Agreement**

1.1. This Agreement governs the procedure and conditions for using and protecting the information provided to the Specialist by PJSC «CB «NADRA» and/or the DGF.

1.2. The Parties have agreed that any information obtained by the Specialist from PJSC «CB «NADRA» and/or the DGF in accordance with terms and conditions of the Agreement shall be deemed restricted as confidential information (hereinafter referred to as the 'Confidential Information').

1.3. The Confidential Information, which is supplied by PJSC «CB «NADRA» and/or the DGF to the Specialist, can be contained in contracts, letters, reports, analytical materials, research results, diagrams, graphs, specifications, and other documents provided both on paper, and on electronic data carriers.

1.4. PJSC «CB «NADRA» and/or the DGF remains an owner of the Confidential Information and physical storage media owner containing the Confidential Information supplied to the Specialist.

#### 2. Objective of the Agreement

2.1. The objective of this Agreement is to create conditions for the protection of the Confidential Information owned by PJSC «CB «NADRA» and/or the DGF when taking measures aimed at employing the Specialist for the provision of services of

representing the Deposit Guarantee Fund and/or PJSC «CB «NADRA» in judicial (criminal, civil, commercial) proceedings in respect of the recovery of the damage (losses) caused to PJSC «CB «NADRA» and/or its creditors by their related parties (owners, managers, and/or other parties referred to in part 1, Article 52 of the Law of Ukraine 'On Banks and Banking'), in foreign jurisdictions (and in the jurisdiction of Ukraine as necessary) (hereinafter referred to as the 'Services').

#### **3. Undertakings of the Parties**

3.1. PJSC «CB «NADRA» and/or the DGF undertakes:

3.1.1. To provide the Specialist with information in amounts determined by PJSC «CB «NADRA» and/or the DGF within five business days of entry into this Agreement (by granting access to the special web-site of the DGF, or by handing over document copies directly to the Specialist);

3.2. The Specialist undertakes:

3.2.1. To make sure that the Confidential Information is not divulged to any third parties without the prior written consent of the DGF;

3.2.2. Not to provide the Confidential Information to the third parties, not to sell and dispose of it in any manner, and not to use the supplied Confidential Information for own purposes not covered by arrangements among the Parties;

3.2.3. Do not publish or otherwise disclose Confidential Information;

3.2.4. To return the Confidential Information within five days of a written demand of PJSC «CB «NADRA» and/or the DGF to do so and not to keep any copies (including the electronic copies), reproductions or excerpts from documents, files, or data, etc. identified as Confidential Information;

3.2.5. To grant access to the Confidential Information to a limited number of the Specialist's employees.

#### 4. Liability of the Parties

4.1. The Specialist shall pay to the DGF a fine of UAH 100,000.00 (one hundred thousand hryvnias 00 kopecks) for the failure to perform and improper performance of item 3.2 of this Agreement.

4.2. The losses caused to the Parties by the failure to perform or improper performance of the duties under this Agreement shall be restituted in full in accordance with the procedure prescribed by the current laws.

#### **5. Other Conditions**

5.1. This Agreement shall come into effect from the date of its signing by the Parties and its authentication with the seals of the Parties, and remain in effect:

until the Parties enter into a contract of professional services in a specific area; or

failure to conclude such contract within five (5) years from the date of the latest Certificate of the Transfer and Acceptance of Confidential Information.

5.2. Any differences between the Parties shall be settled in accordance with the procedure prescribed by the laws of Ukraine.

5.3. Any amendments shall be made in the Agreement by means of entry into supplementary agreements.

5.4. The Parties shall be guided by Ukraine's laws in solving all the issues related to the performance of the Agreement by the Parties but not governed thereby.

5.5. This Agreement has been made in two authentic copies, all of them with the same legal effect, one for each Party.

#### **6.** Locations and Details of the Parties

Deposit Guarantee Fund	Specialist
Location:	Location:
17 Sichovykh Striltsiv street, Kyiv, 04053	
EDRPOU code 21708016	
Bank code 300001	EDRPOU code
Account with the National Bank of Ukraine	Bank code
UA56300001000000032303320301	Account number
Deputy Managing Director	

\_\_\_\_\_ V.V. Novikov

#### PJSC «CB «NADRA»

Location: 15 Sichovykh Striltsiv street, Kyiv, 04053 Mailing address: 17 Sichovykh Striltsiv Street, Kyiv, 04053 EDRPOU code 20025456 Bank code 300001 Account with the National Bank of Ukraine UA073000010000032079102601026

Deputy Managing Director of the Deposit Guarantee Fund

\_\_\_\_\_ V. V. Novikov

#### Service Delivery Strategy Plan

List of Activities to Achieve Service Delivery Results							
Activity	Actions of the Contractor (approaches and methods)	Regulatory/Legal Basis	Use of the Third Parties (yes/no) *	Deadline	Expected Result		

\* 'Use of the Third Parties (yes/no)' – if 'yes,' then specify the third party's name to be used and activities, in which this party specializes.

		Maximum score	Minimum acceptable	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
Criterion	%	(1)	% (of max).	Estimate d level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estimate d level (2)	Score $(1) \times (2)$
(a) appropriate professional experience of the bidder:		30	70%										
experience in similar assignments	30%	9.00											
experience in similar locations	20%	6.00											
structure, organization, and capacity of the bidder	50%	15.00											
(b) qualifications of the key personnel:		40	70%										
1) Legal stream	35%	14.00											
general qualification	25%	3.50											

Methodology for the Bidder Eligibility Assessment

		Maximum score		Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
Criterion	%	(1)	acceptable % (of max).	Estimate d level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estimate d level (2)	Score $(1) \times (2)$
specific experience and expertise related to their assignment	60%	8.40											
experiences in the region	15%	2.10											
2) Asset tracing and garnishment													
stream	35%	14.00											
general qualification	25%	3.50											
specific experience and expertise related to their													
assignment	60%	8.40											
experiences in the region	15%	2.10											
3) Expert appraisal of assets													
stream	30%	12.00											
general qualification	25%	3.00											
specific experience and expertise related to their													
assignment	60%	7.20											
experiences in the region	15%	1.80											

		Maximum score	Minimum acceptable % (of max).	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
Criterion	%	(1)		Estimate d level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimat ed level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estimate d level (2)	Score $(1) \times (2)$
(d) other factors:		30	0%										
experience in providing services for banking													
institutions	100%	30.00											
		100			0.00		0.00		0.00		0.00		0.00
					1		1		1		1		1

Methodology for the Evaluation of Bidder Strategy Plans													
		Maximum score (1)	Minimum	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
Criterion	%		(of max).	Estim ated level (2)	Score (1) × (2)	Estimate d level (2)	Score (1) × (2)	Estima ted level (2)	Score (1) × (2)	Estima ted level (2)	Score $(1) \times (2)$	Estima ted level (2)	Score $(1) \times (2)$
Estimated level (2)	Score (1) × (2)	10	70%										
comprehension of the terms of reference	20%	2.00											
approaches and methods of the strategy	40%	4.00											
efficiency of the suggested measures	20%	2.00											
consistency of the proficiency of employees with the measures listed in the Service Delivery Strategy Plan	20%	2.00											
		10			0.00		0.00		0.00		0.00		0.00
					1		1		1		1		1

## Methodology for the Evaluation of Bidder Strategy Plans

# Methodology for the Successful Bidder Selection based on the Price Criterion (according to Option 2 of the calculation of the cost of the Services provided for in paragraph 4 of the Tender Documents)<sup>2</sup>

1. Evaluation of proposals of bidders is carried out according to the evaluation method with the following ratio -5/80/15.

• Advance (UAH) – 5 points.

- Reimbursement of expenses (UAH / hour) (including for English and foreign lawyers, experts involved) 80 points.
- Success Fee (%) 15 points.

2. The proposal is evaluated by the total number of points. The maximum possible number of points is 100.

3. The proposal, the advance of which is the smallest, is assigned the maximum possible number of points for "Advance" -5. The number of points for the remaining proposals is determined by the formula:

P1 = (Price (minimal) / Price (calculated)) \* 5,

where:

P1 – the calculated number of points;

Price (minimal) – the lowest advance price;

Price (calculated) – the price of the advance, the number of points for which is calculated.

4. The bid of the bidder with the lowest value of reimbursement (UAH / hour) is assigned the maximum possible number of points for "Reimbursement" -80. If the bidder indicates in the price offer a different cost of reimbursement for specialists depending on the level of qualification, for calculation the maximum cost of UAH / hour from the specified by the participant is defined. The number of points for the rest of the proposals is determined by the formula:

P2 = (R (minimal) / R (calculated)) \* 80,

where:

P2 – the calculated number of points;

R (minimal) – the lowest value of reimbursement (UAH / hour);

R (calculated) – reimbursement of expenses (UAH / hour) of the participant, the number of points for the offer of which is calculated.

<sup>&</sup>lt;sup>2</sup> To be applied if all the bidders have chosen Option 2 of calculation of cost of Services provided by item 4 of the Tender Documents.

5. The proposal of the participant with the lowest value of the reward (%) is assigned the maximum possible number of points according to the criterion "Success Fee" -15. The number of points for the rest of the proposals is determined by the formula.

P3 = (SF (minimal) / SF (calculated)) \* 15,

where:

P3 – the calculated number of points;

SF (minimal) – the lowest value of the reward (%)

SF (calculated) -the Success Fee (%) of the participant, the number of points for the proposal of which is calculated.

6. The total number of points scored by the participant is: P = P1 + P2 + P3.

7. The bidder whose proposal will receive the highest score according to the above method is determined by the winner of the contest.

1	Indicator Name	Max. score	Measurement unit	Values of Indicators in Various Quotations							
	Indicator Name	Max. score	Weasurement unit	No. 1	No. 2	No. 3					
			thousand UAH	1000.00	2500.00	5000.00					
1	Advance fee	5	factor	1	0.4	0.2					
			Score	5.0	2.0	1.0					
			UAH per hour	800	500	450					
2	Cost reimbursement	80	factor	0.6	0.9	1					
	Termoursement		Score	48	72	80					
			%	2	3	4					
3	Fee	15	15	15	factor	1	0.66	0.5			
			Score	15	9.9	7.5					
	Total	100	Scores	68	83.9	88.5 (successful bidder)					

#### Sample Calculation of the Score for the Price Criterion

#### **Regulations for the "price reduction" procedure<sup>3</sup>**

Component prices of bids under the procedure of "price reduction":

- advance;

- reimbursement of expenses;

- success fee.

Minimum bid reduction step:

- UAH 50,000.00 – for an advance;

- 500 hryvnias – to reimburse expenses;

- 0.25% – for remuneration.

During the procedure, the participants present are invited to reduce the proposed bid price (advance, reimbursement and success fee) voluntarily by announcing another reduced price until each bidder announces that it has offered the final price. The first is to reduce the bid price to the bidder with the highest value of reimbursement.

In the absence of the bidder or his authorized representative in the procedure, the final price is the bid price specified in the bid of the bidder or that provided by the bidder in his e-mail and identified as final, before the procedure "price reduction".

The final price is entered in the "price reduction" protocol, which is signed by all participants present. A scanned copy of the "price reduction" protocol signed by each of the participants is sent to the e-mail address of the person authorized to communicate with the participants (on organizational issues) specified in clause 1.4 of the Tender Documents. The original of the signed protocol "price reduction" is sent by each participant by mail to the address of the DGF specified in item 1.7 of the Tender Documents.

Participants who have reduced the offer price relative to the initial price, provide to the e-mail address of the person authorized to communicate with the participants (on organizational issues) specified in paragraph 1.4 of the Tender Documents, a scanned copy of the adjusted price offer and proportionately reduced value of expenses reimbursement for each participant's employee / specialist involved, specified in the Hourly pay for specialists no later than 18:00 on the working day following the day when the price reduction procedure took place. The condition for submitting an adjusted offer is that the position prices in such an offer should not be higher than the corresponding position prices specified in the original offer.

<sup>&</sup>lt;sup>3</sup> To be applied if all the bidders have chosen Option 2 of calculation of cost of Services provided by item 4 of the Tender Documents.